Society of Dairy Technology spring conference

70th anniversary conference WHEY TECHNOLOGY & UTILISATION

Wednesday 12th June 2013

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Hans van Pijkeren, RELCO Europe





RELCO history

RELCO LLC



1982	The company was started with welding services only	
1988	Added manufacturing shop	
2000	Purchased whey processing equipment manufacturer Whey Systems Inc.	
2009	Purchased powder handling /	
2012	cheese-equipment manufact.Savel / Stoelting Technologies Inc.	

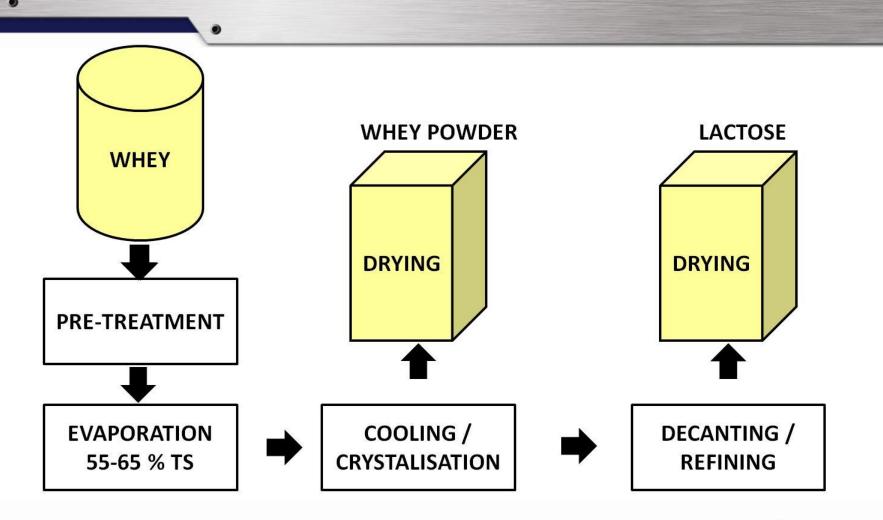
RELCO Europe (wet & dry)



1984	The company started as an installation contractor
1995	Purchased Frimafa, tank fabrication shop
1997	Founded Wet & Dry Technologies B.V.
2007	Takeover by RELCO US

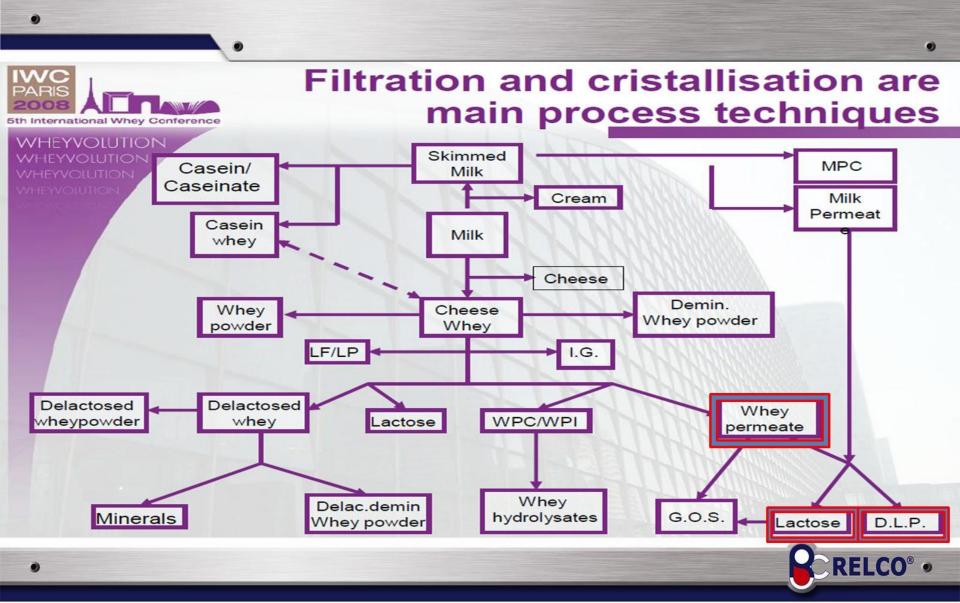


TRADITIONAL WHEY PROCESSING

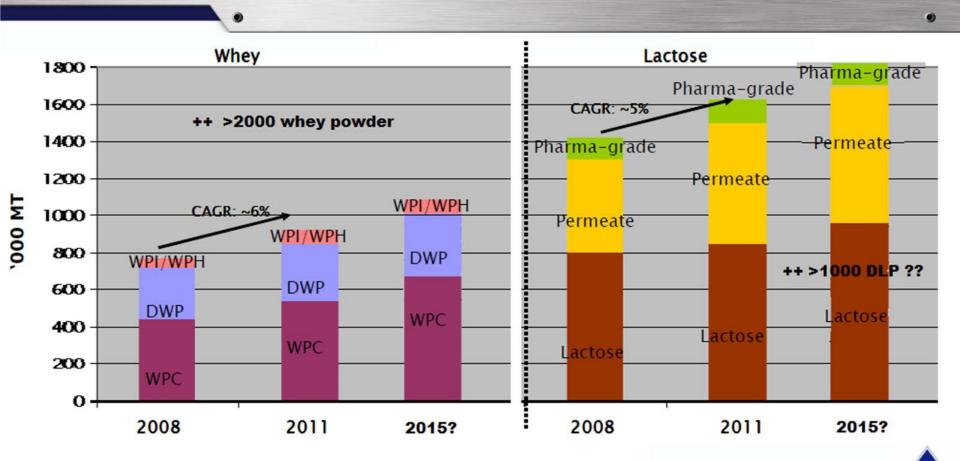




WHEY DERIVATIVES AS PART OF THE MILK-TREE



FURTHER GROWTH IN WHEY-DERIVATIVES MARKET

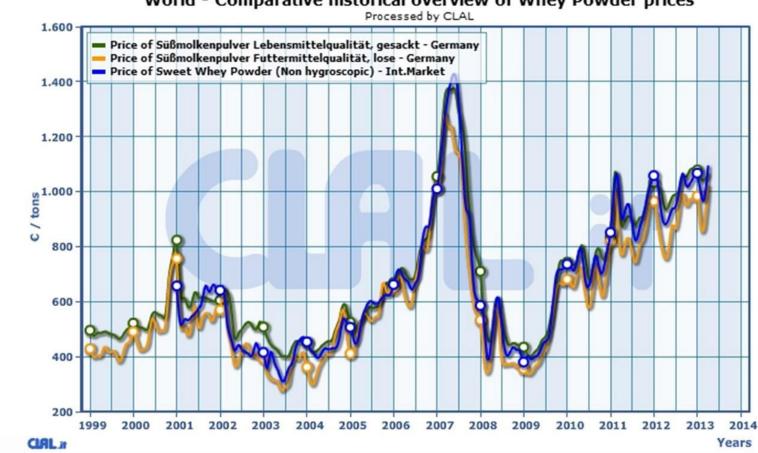


extrapolation based on figures from: 3A Business Consulting



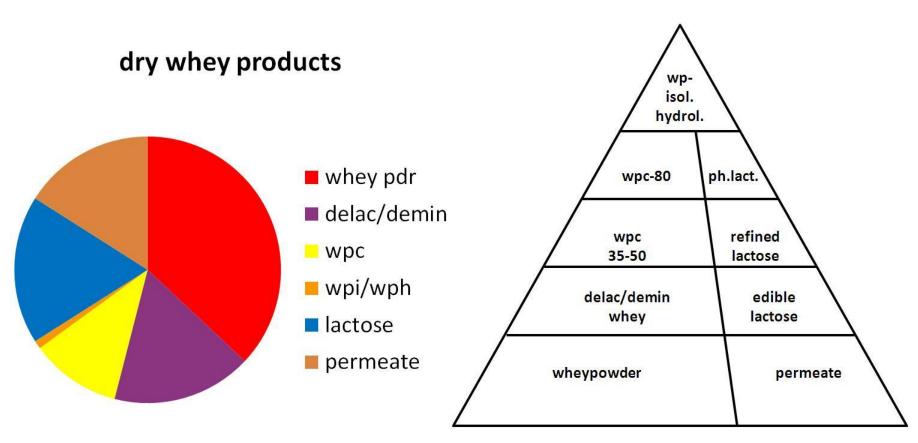
WHEY MARKET PRICE DEVELOPMENT

World - Comparative historical overview of Whey Powder prices





relative importance whey products (market/returns)



WHEY-ECONOMICS:

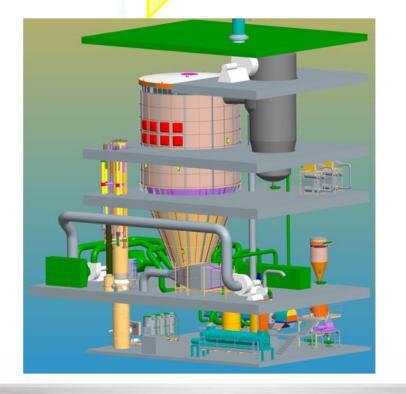
- -- specialties >> low volume, higher margin ??
- -- rest >> biggest volume, lower cost ??

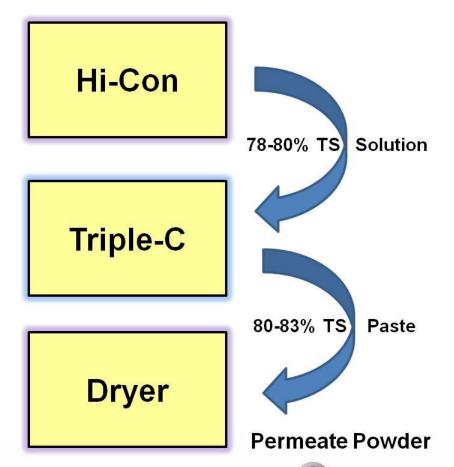


CRITICAL STEPS IN THE RELCO PERMEATE DRYING PROCESS

Permeate from Evaporator / Finisher

55-60% TS Solution







RELCO Hi-Con Evaporator



- Inlet 60% Total Solids
- Outlet 78+% Total Solids
- Multi-pass
- (partial) Recirculation
- Low Fouling
- Compact
- Very Stable Operation
- Heat is Recoverable



RELCO Triple-C

<u>C</u>ooler<u>C</u>oncentrator<u>C</u>rystallizer



Feeding permeate 78+% solids

- Cooling through evaporation, by drawing air through the center
- Rapid crystallization
- Increased concentration with heat from crystallization

Result is heavy paste.....



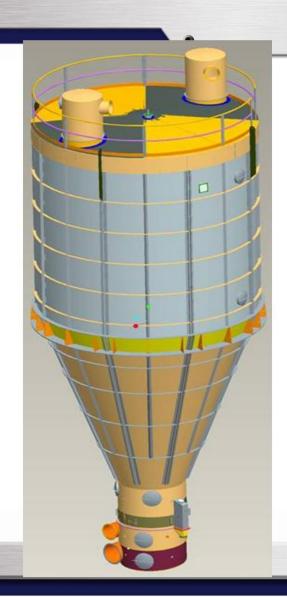
High Solids Permeate from the Triple-C



- Crystals too small to feel
- Creating huge crystal surface
- Pumps relatively easily
- Does not coat lines
- Permits atomization



RELCO Permeate Air-Lift Dryer



- Two-Stage Drying
- Integrated Fluid Bed
- Fines Agglomeration / Less Dust
- Compact Footprint
- Low Inlet/Outlet Temperature
- Final Drying External Fluid Bed
- Bag Filter for Exhaust Air
- Indirect air-heating (steam/gas)
- Dehumidifying secondary air



RELCO Permeate Powder

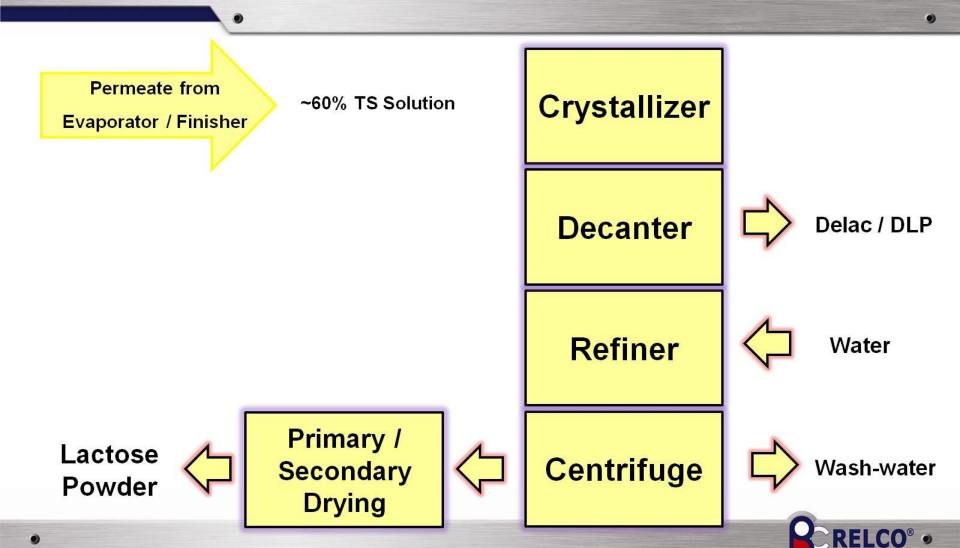


- Free-flowing powder
- Non-hygroscopic
- Moisture < 5 %

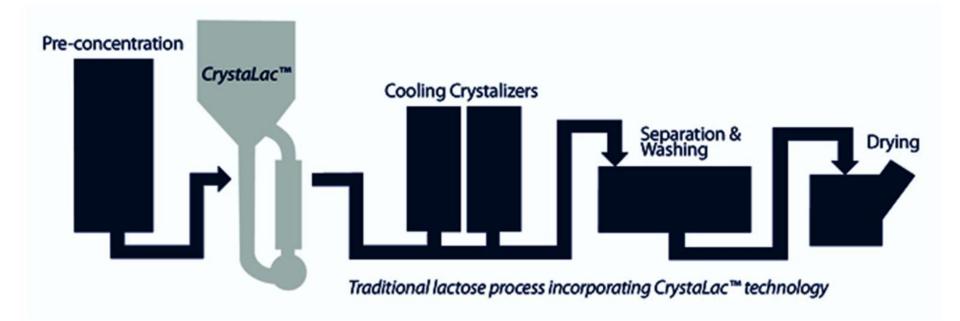
Low energy cost



Traditional Lactose Manufacturing Stages



Adding RELCO CRYSTALACTM technology



- ·Higher yield
- Less Delac / DLP
- Larger Crystals



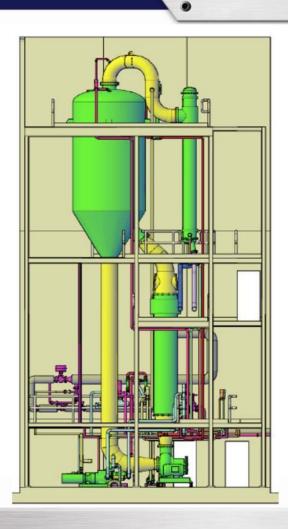
RELCO CRYSTALACTM Lactose Crystallizing Evaporator



3. Residence Time Separation/Concentration 5. Classification 1. Indirect Heating **Product out** to crystallizers **Product in** from Evaporation 4. Recirculation



RELCO CRYSTALACTM Process Features / Benefits



- •Rising-film evaporator (circulating)
- Vapor separator (holding)
- Classification (separation)

higher solids
start nucleation
residence time
crystal growth
hydrocyclone
larger / smaller
crystals

Higher yield
Bigger crystals
Less Delac/DLP with higher solids
Fewer crystallizers
More constant process/product



COMPARISON YIELD FIGURES with CRYSTALAC™

per hour	<u>traditional</u>	CRYSTALAC TM
FINAL LACTOSE	1.500 kg	1.500 kg
Start-off PERMEATE	35.700 kg	29.800 kg
YIELD		
Lactose.1aq / Solids in Feed	55 %	66 %
Lact.1aq / Lact.1aq in Feed	l 60 %	71 %
Resulting Delac / DLP	17.000 kg	8.700 kg

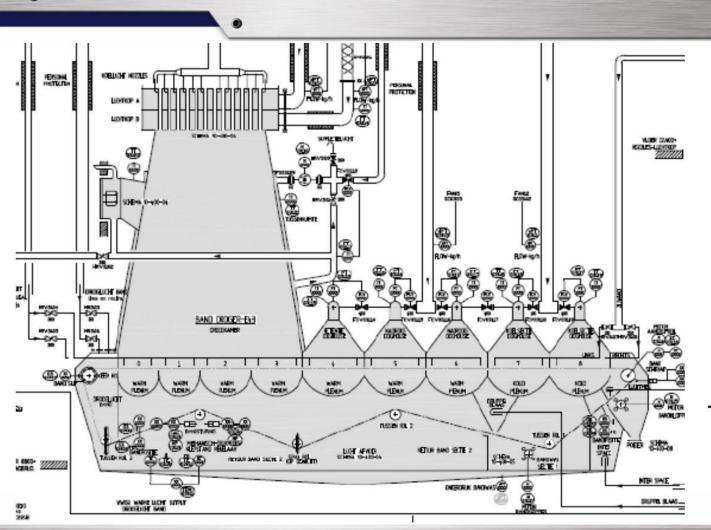
17 %



22 %

solids

FURTHER OPTIONS WITH DRYING OF DELAC/DLP



BELT-DRYER:

-precrystallised Delac/DLP 60%TS

-semi-wet on belt

-crystallizing/drying/ coolingin final stages

-free-flowing powder

-option for fat-filled



DRYING DLP DEMANDS CRITICAL CONDITIONING



RELCO® •

DRY DELAC/DLP ON THE BELT: A LOOK INSIDE...





DEALING WITH PERMEATE / LACTOSE: LET THOSE CRYSTALS GROW...



