









Agenda

ROLE OF COAGULANTS IN CHEESE MAKING

> CHY-MAX SUPREME

COAGUSENS

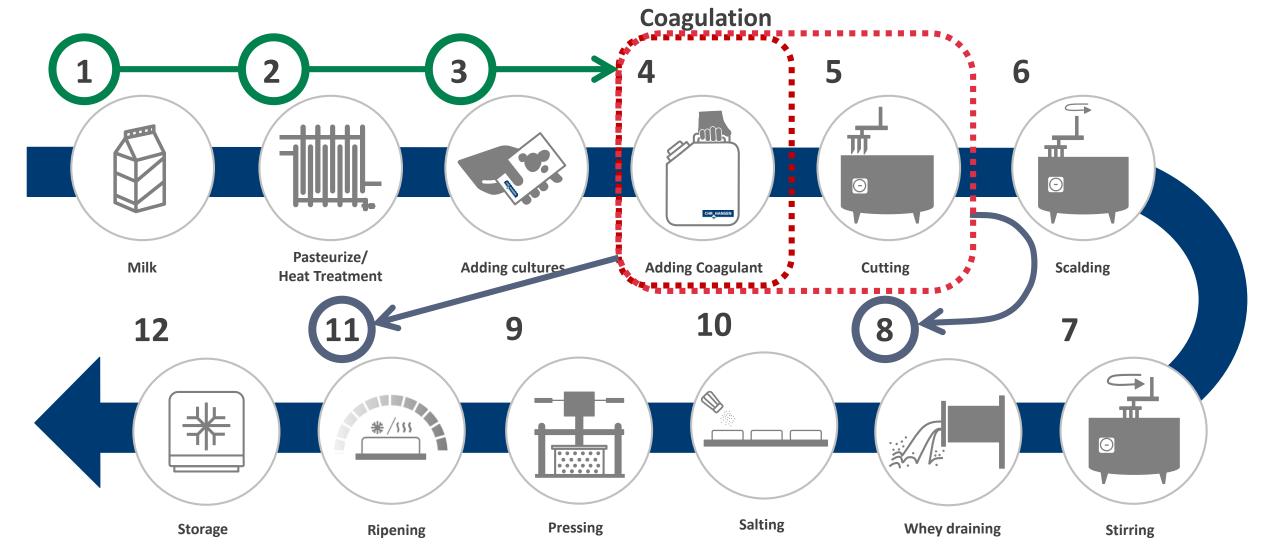
> QUESTIONS AND ANSWERS





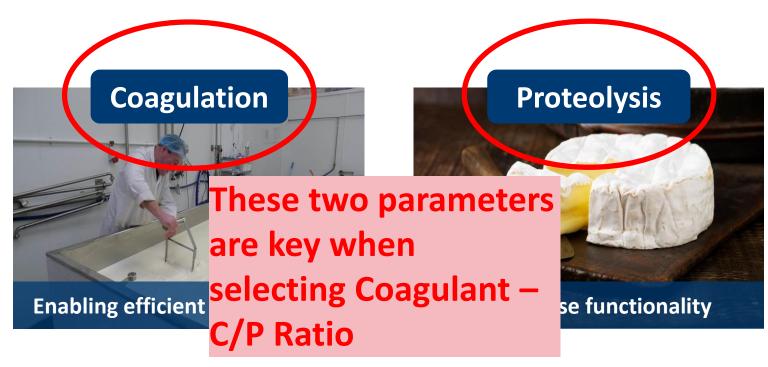


Cheese Making Process





The role of coagulants in cheese making



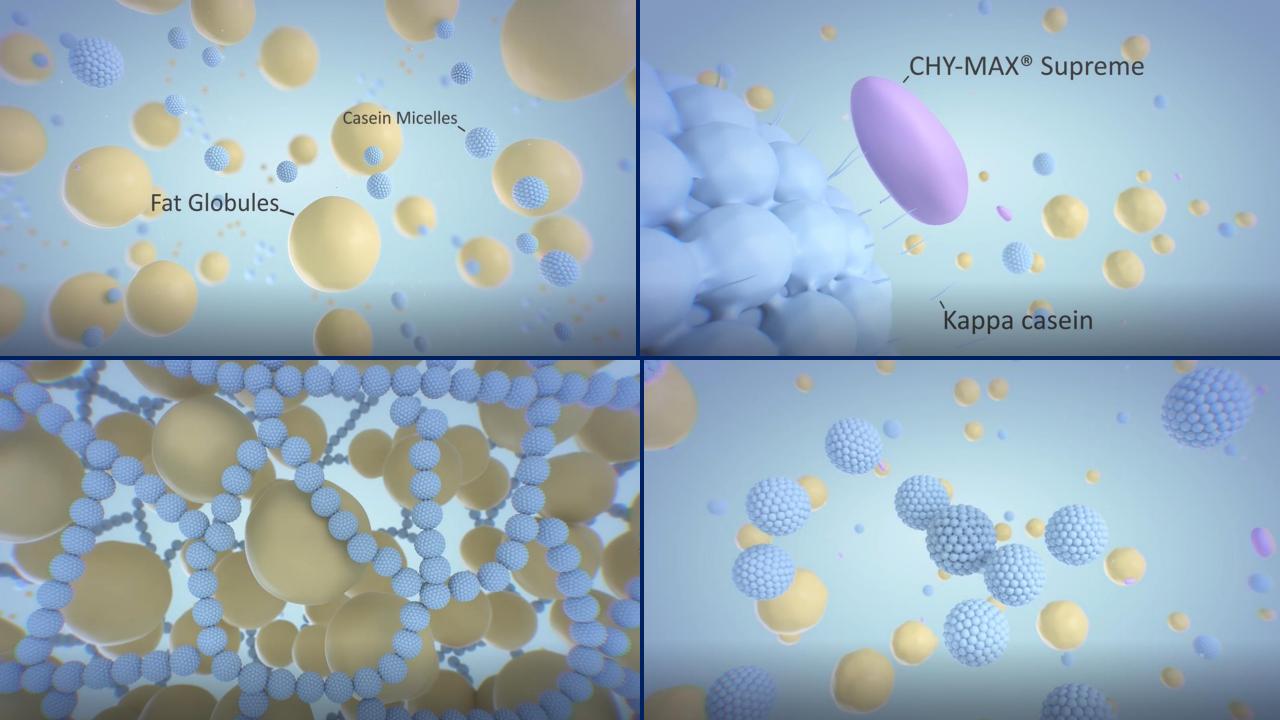
Coagulation is impacted to a large extent by the specific coagulant

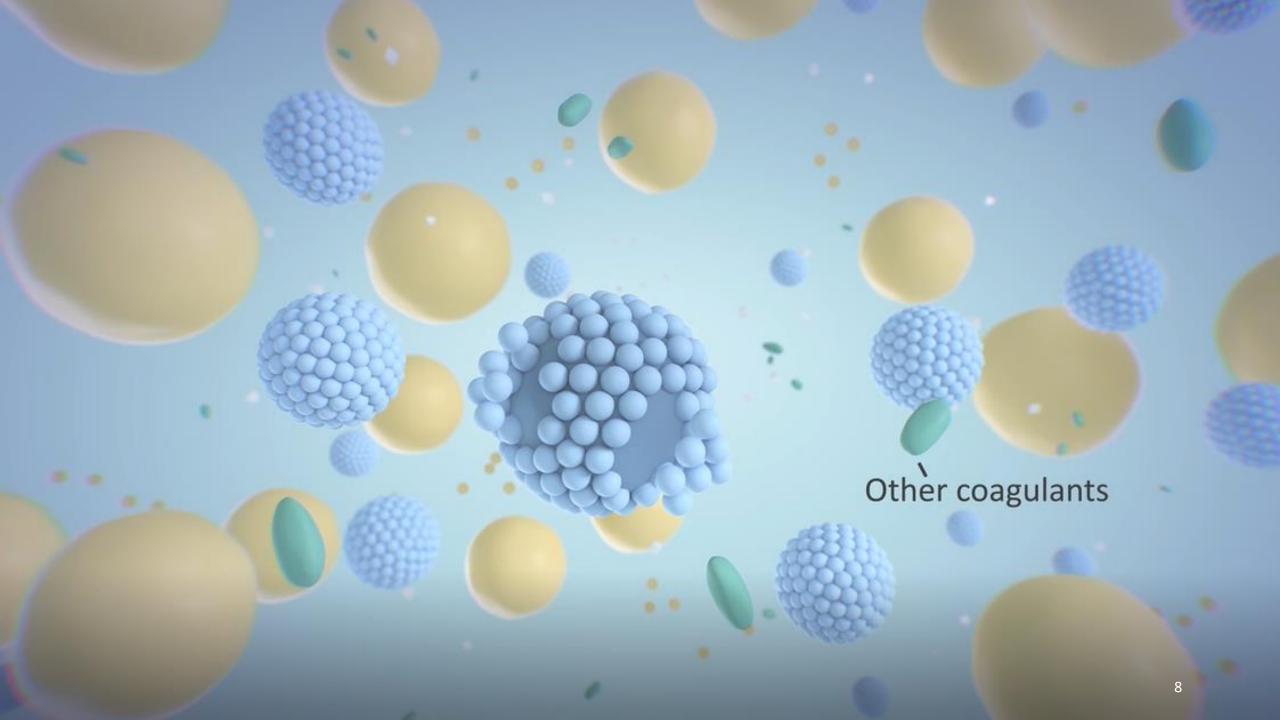
- Choice of coagulant plays a role in the ripening of the cheese.
- Level of <u>proteolysis</u> delivered by the coagulant impacts flavour and texture development as well as other key functionalities.



- Choice of coagulant impacts the peptide fractions in the whey.
- > The ability to inactivate the coagulant is important.







Specificity is affected by the C/P ratio

THE C/P RATIO1



CASEIN SUBSTRATE



ANALYSIS METHOD

> 50 IMCU / liter of milk at pH 6.50



α, β

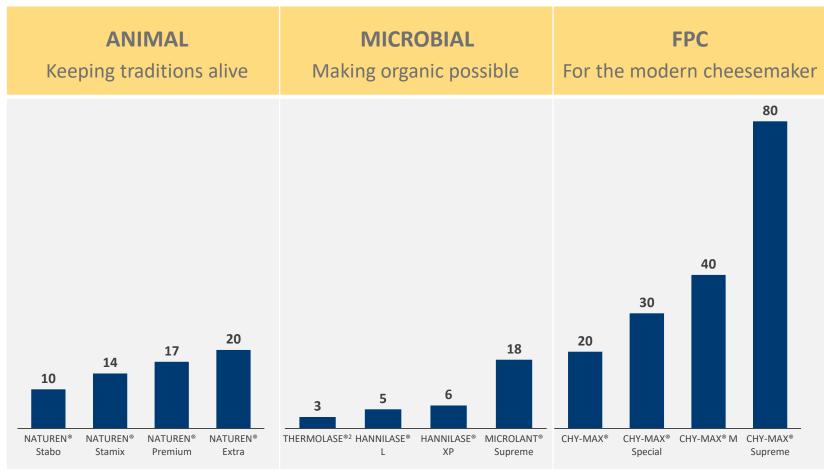
- Curd simulation
- > Peptides extraction



The three families

Reduced proteolysis comes when you have a higher C/P ratio, indicating greater specificity during coagulation

SPECIFICITY (C/P)1



¹ C/P is the ratio between specific clotting activity (IMCU/ml) and general proteolytic activity earnesses and materials are second to the companies of the co



Constantly raising the bar in coagulant performance, we kicked off our quest for the next best coagulant in 2014



OUR GOAL

To deliver a superior chymosin for tomorrow's cheesemaker

- **>** Better cheese
- Less waste getting the most out of milk



CRITERIA

- Increase C/P ratio
 Indicator for higher yield
- Decrease β-casein cleavage Indicator for less bitterness
- Decrease α-casein cleavage Indicator for higher firmness
- > Increase yield by 0.2%



LEARNING

Inspired by nature and applying cutting edge scientific methods and machine learning, we analyzed over 500 enzyme variants. Learning from observation, we were able to then refine and pinpoint the enzymes with the strongest proteolytic profiles



DEVELOPMENT

Prime candidates were chosen for application trials and many trials later the superior enzyme was chosen





Introducing CHY-MAX® Supreme

Small change, big difference

At Chr. Hansen we are committed to raising the industry standard for coagulant performance. By making a small but crucial change to our CHY-MAX® enzyme, we are making a big difference across cheese production and functionality

DELIVERING BIG RESULTS



Higher yield



Faster and more precise production



Superior functionality

It's a small change that can make a big difference to your business







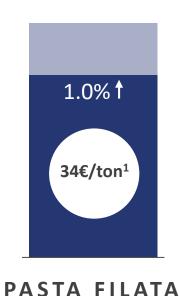
More yield, longer shelf life, and less giveaways mean greater profits – effectively paying for itself

YIELD AND PROFIT INCREASES IN DIFFERENT CHEESE TYPES USING CHY-MAX® SUPREME



FPC 1st gen vs. CHY-MAX® Supreme

CHEDDAR



FPC 2nd gen vs. CHY-MAX[®] Supreme



FPC 2nd gen vs. CHY-MAX® Supreme

Trial results reveal:

- CHY-MAX® Supreme is the outstanding performer in the market-leading CHY-MAX range
- Yield increase of 0.5-1% on average per ton²
- More product from less milk delivering a higher profit margin

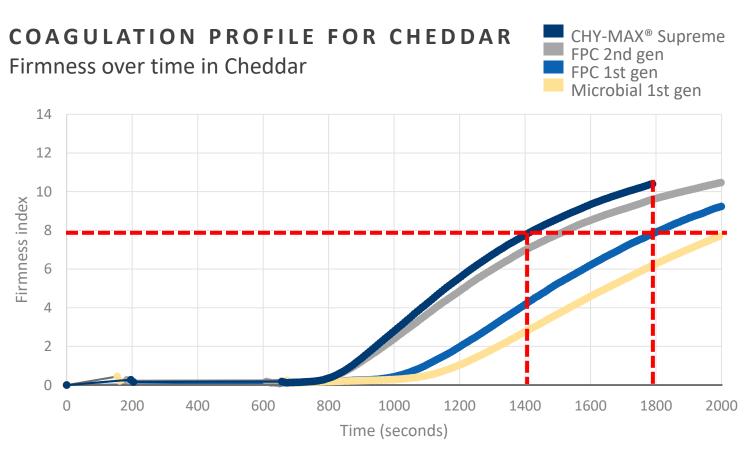


¹Based on latest cheese prices informed on September 17, 2018. Pasta Filata prices for Poland (3.4 EUR/kg), Cheddar for US (3.1 EUR/kg) and Continental in Germany (3.1 EUR/kg).

² All factors the same using recommended dosage of coagulant © 2019 Chr. Hansen A/S. All rights reserved.

CHY-MAX® Supreme is able to reach the ideal firmness, much faster while obtaining maximum yield

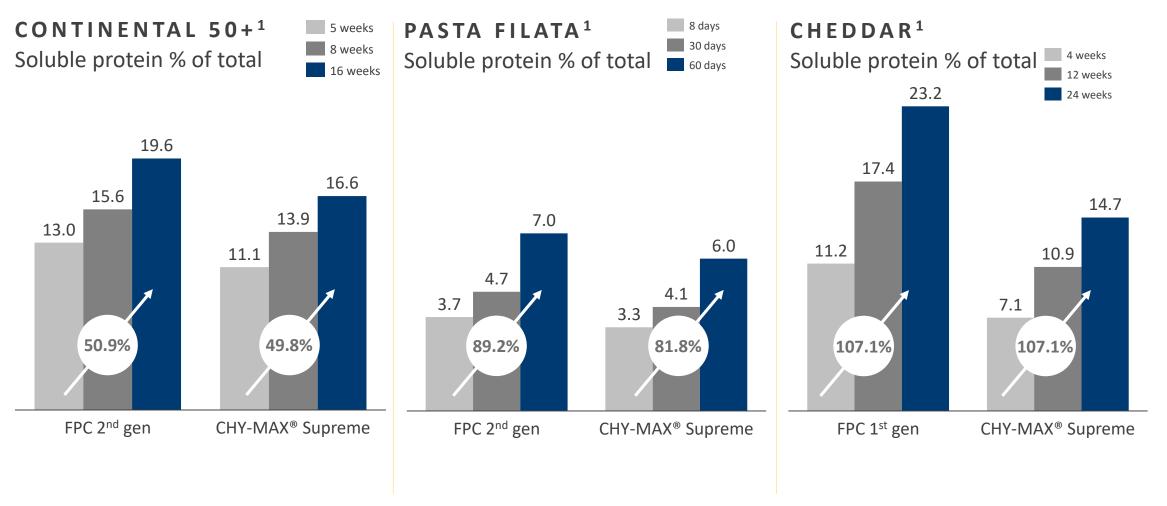
When dosed properly, CHY-MAX® Supreme can save time and increase yield



Because of the high specificity, the coagulation profile for CHY-MAX® Supreme using the same IMCU dosage is much faster than the market leading references so it is necessary to adjust the cutting time to produce the same cheese (cut at the same firmness)



CHY-MAX® Supreme is less proteolytic during ripening than market leading coagulants

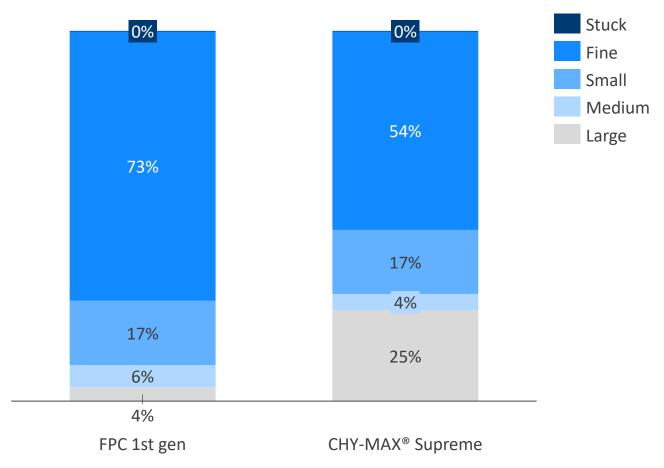




We see a difference between trial and control cheese when evaluating the shredability of cheddar

SHREDABILITY AFTER 2 MONTHS¹

Customer cheese internal evaluation



TRENDS OF CHY-MAX® SUPREME:

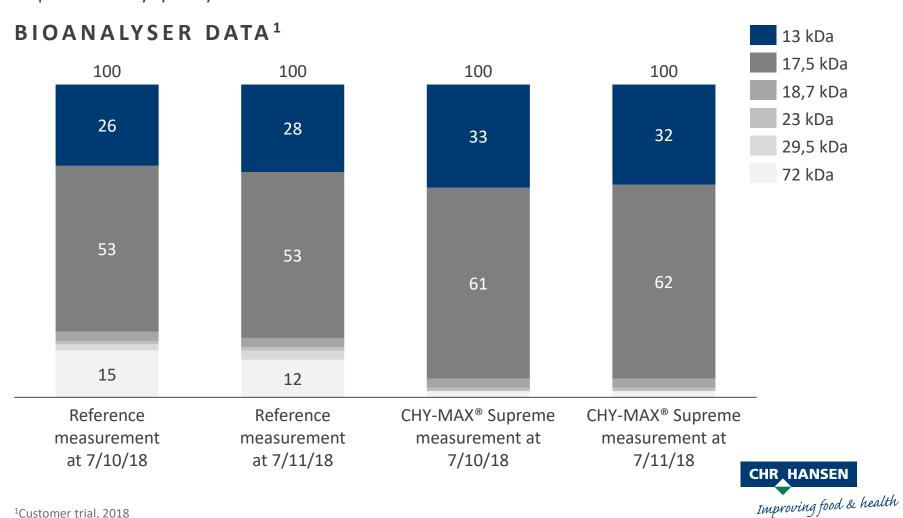
- > >25% less fines
- > 5 times more large shreds





Trials reveal an positive impact on the whey quality

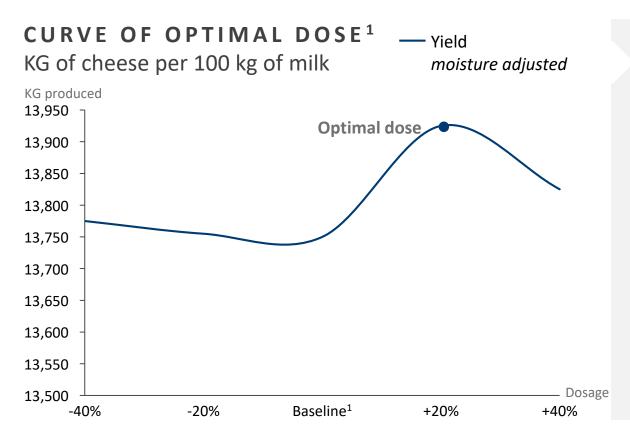
Analysis show an increase in valuable whey proteins (α - lactoglobulin and β - lactoglobulin) and less large molecular weight (kDa) residual of caseins with CHY-MAX® Supreme, leading to slightly improved whey quality





Proper dosing can enable higher yield on top of CHY-MAX® Supreme gains

Our trials indicate that there is an optimal dosage of coagulant. Obtaining the optimal dose can help you achieve a higher yield, on top of the increased yield from CHY-MAX® Supreme, increasing the value well beyond the cost of the coagulant at proper dose



- The optimal dose generates a higher yield compared to a non-optimal dose
- Using the latest technology to measure flocculation and our extensive coagulant knowledge, our expert team can help you identify the optimal dosage for your target firmness



¹ATC trials, US Long Make Cheddar, May 2018. Milk protein 4.15%.

¹Actual dosage depends on volume and process



The equipment

The CoaguSens™ system is composed of the CoaguSens unit and the sample holders.



CoaguSens™

Tool to monitor the coagulation process



Sample Holder
Specific surface
design and flexible
membrane



From coagulation to data analysis

The CoaguSens™ provides a real-time measurement of the coagulation process. This allows the cheese maker to control the variation of this step.



STARTING UP

A cheese recipe is configured.
A new measurement is initiated.



ADDING SAMPLE

A sample of the coagulating milk is transferred to the CoaguSens™



REAL TIME MEASUREMENT

The coagulation process is displayed real-time.
Cutting firmness is recorded.



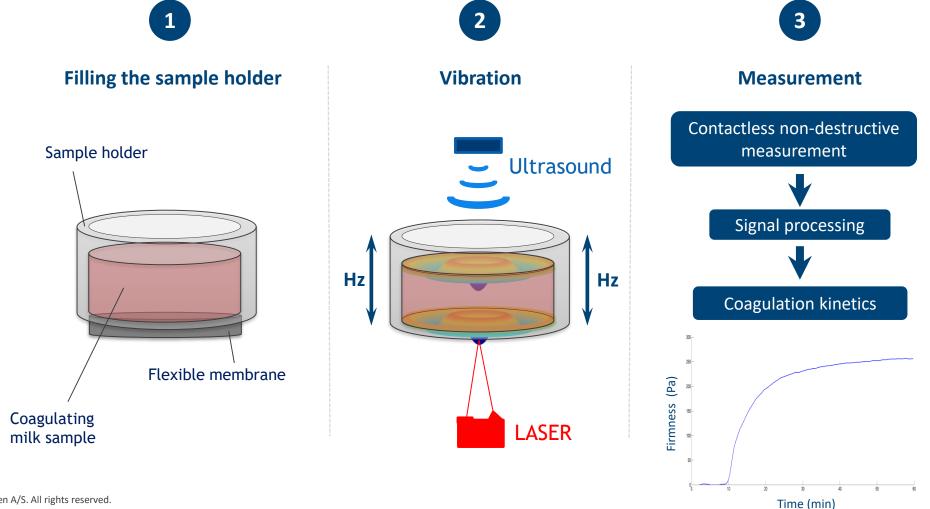
DATA ANALYSIS

Coagulation data is analyzed for variance. Next steps suggested and agreed.



How does the CoaguSens™ measure a sample?

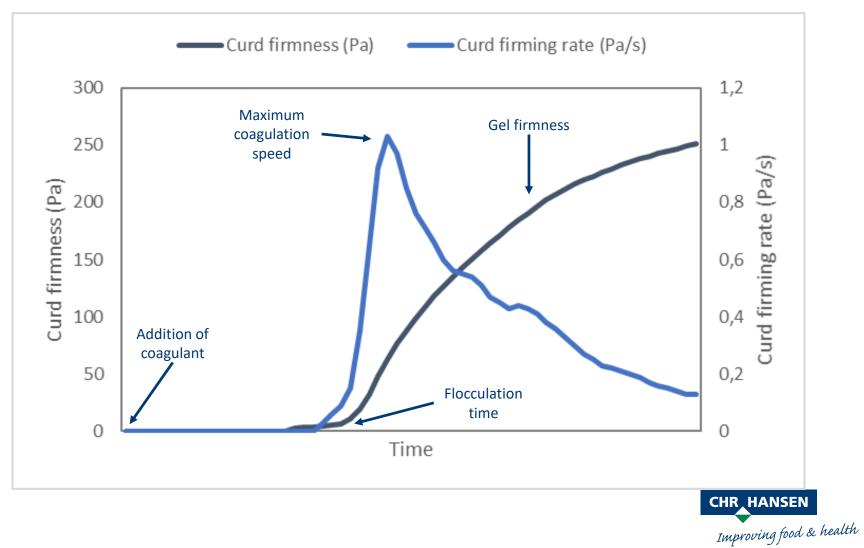
It measures firmness development by a contactless, non-destructive vibration measurement





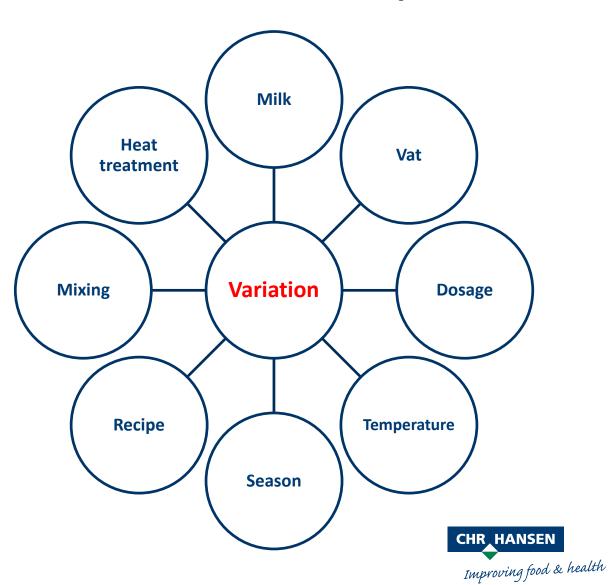
Parameters measured by CoaguSens™

The CoaguSens™ effectively measures the gel firmness as a function of time. The slope of the firmness curve provides additional information.

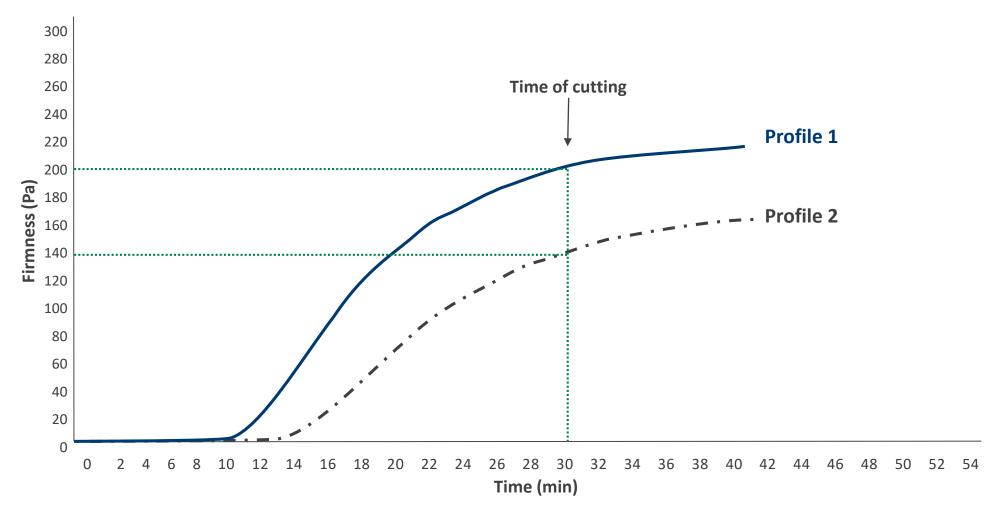




Sources of coagulation variance in a cheese plant



Effect of process variance during the coagulation step

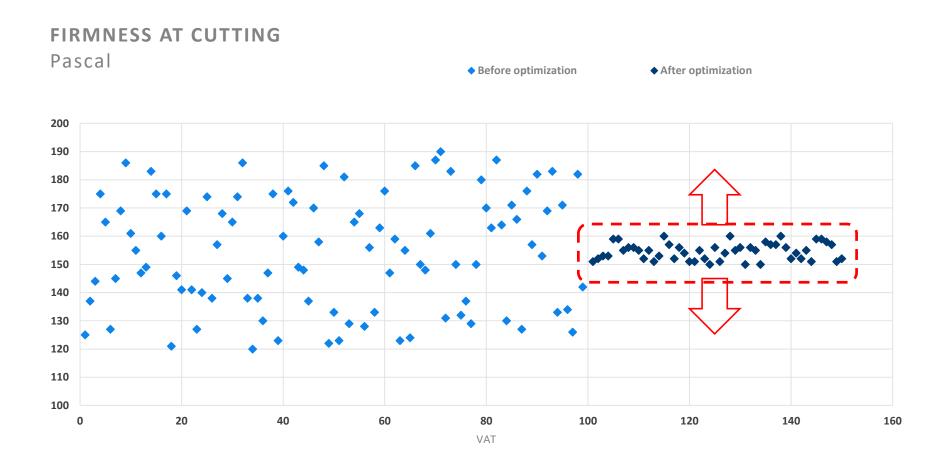




Different coagulation profiles gives **different firmness at cutting**Coagulation profile is correlated to **retention of moisture and solids**



Improve the process by establishing the optimum







Summary

How can more cheese be produced from milk?

- Select a coagulant with higher C/P ratio increase yield
- 2. Faster coagulation
- 3. Firmer body
- 4. Optimise the coagulation using the CoaguSens







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